



Financial Hardship Policy

FINANCIAL HARDSHIP POLICY

This is Qualitel Pty Ltd's (ABN 12126239950) Financial Hardship policy Policy, which forms part of Qualitel Pty Ltd's Standard Form of Agreement or Qualitel Pty Ltd's Master Services Agreement, as applicable.

Hardship Process

- Definition of Hardship
- Qualitel Pty Ltd's Collections team
- Identification of a Customer Experiencing Financial Hardship
- Reaching a Financial Arrangement

Definition of Hardship

The ACIF Credit Management Code defines financial hardship as:

"a situation where a Customer is unable, reasonably, because of illness, unemployment or other reasonable cause, to discharge their financial obligations under their contract with the Supplier and the Customer reasonably expects to be able to discharge those obligations if payment and/or Service arrangements were changed. Financial hardship can be of limited or long term duration."

Support Team

In times of genuine Hardship, customers and/or their financial counsellor deserve easy access to empathetic and skilled staff who can promptly address their circumstance or concerns. These staff can also be contacted via a specific telephone number made available only to Financial Counsellors*.

Qualitel Pty Ltd expects its support team members to act with compassion and sympathy, yet still manage the situation within business requirements. Representatives are required to accept reasonable payment arrangements, taking into account each customer's individual circumstances.

NOTE:

Qualitel Pty Ltd Support Team do not manage Business Accounts.

Customers who have chosen to transfer all of their services to another provider but still have an outstanding balance with Qualitel Pty Ltd are ineligible for participation in Qualitel Pty Ltd's Financial Hardship Program.

* (In order to speak to a Financial Counsellor, the customer must be present, or we must have received prior authority from the customer to speak with the Counsellor on their behalf. Please contact us for further information.)

Identification of a Customer Experiencing Financial Hardship

Qualitel Pty Ltd considers financial hardship a state that involves an inability of the customer to pay bills, rather than an unwillingness to do so. Customer hardship can arise from a variety of situations. Hardship can be either of limited duration or long term. To illustrate, several of the common causes are listed below.

Hardship can result from a number of factors including:

- Loss of employment by the consumer or family member.
- Family breakdown.
- Illness including physical incapacity, hospitalisation, or mental illness of the consumer or family member.
- A death in the family.
- Abuse of the service by customer (eg. from use of 190X numbers, GPRS).
- Abuse of the service by a third party leaving the customer unable to pay the account.
- Natural Disaster.

Reaching a Financial Arrangement

The basic principle of any agreed financial arrangement is that the repayment should be sufficient to cover expected future use of the service (as adjusted to ensure the customer's financial position does not worsen over a reasonable period of time) as well as providing continued reduction of debt at a reasonable level (i.e. the customer should not be going into further debt under the arrangement).